

# Company Overview

## You think...

When most people think of security compliance, they think of the glare of examiners, scurrying compliance officers, massive reports scattered everywhere, and stodgy technology audit companies wading painfully through the mess. The Garland Group, however, defies this entire notion.

Led today by CEO Brad Garland, we're passionate about quality, collaboration, and Continuous Compliance. We emphasize quality relationships, services, and software. We ensure collaboration through shared knowledge and transparency. And we insist on Continuous Compliance for every client we touch.

We're also passionate about innovation. Brad jokingly says we started the company to "change the world", yet this statement resonates with truth. Though we may not change the whole world, we are transforming the way organizations approach and execute compliance initiatives.

## We know...

Organizations rely on The Garland Group's solutions to provide the best and most accurate insight into their risk and security problems. By leveraging The Garland Group's expertise, businesses enhance the operational efficiency of their compliance initiatives and promote information security. And with more than two decades of experience we deliver the power of Continuous Compliance. Our RiskKEY software provides a comprehensive technology audit and risk rating system. We measure your risk and provide detailed reports and solutions to lessen it. With collaboration as the foundation of our offerings we democratize the workload and infuse Continuous Compliance into our client's DNA.

## You need...

Today, we live in a world of serial hackers. For most institutions, effectively protecting customer data, remaining technologically secure, and being compliant is difficult. They are faced daily with new security threats, more experienced hackers, and more customer data to protect. Add to this the constantly changing regulations and compliance requirements, increased customer and shareholder expectations, and the need to reduce compliance expenses. Businesses need a solution that is flexible, robust, and enables Continuous Compliance.

## Solutions:

- RiskKey
- Continuous Compliance
- FFIEC Technology Audits
- Risk Assessments
- Social Engineering
- Penetration Testing
- Vulnerability Assessments
- ATM Audits
- e-Review Process
- AS/400 Reviews



## Businesses challenge their:

- CEO's to increase ROI: improve their organization's security and compliance initiatives, while minimizing the associated cost.
- Compliance Officer's to protect customer data and be compliant with FFIEC, GLBA and other regulations.
- IT Manager's to minimize the mounting workload, time, and labor resources needed to efficiently govern, audit and protect customer data.

## We deliver...

The Garland Group performs thorough Technology Controls Risk Assessments. We then perform a comprehensive FFIEC Technology Audit which covers all controls as if all are at High Risk. This assures that a control and its risk are not overlooked. We then assign a Risk Rating for each FFIEC Section. This is our Risk Base Line. By equipping organizations to take a proactive approach to protecting customer data and minimizing risk, we allow them to infuse a culture of best practices and compliance into their organization. This increases ROI, dramatically reduces the workload, and transforms their IT security from a point-in-time check mark to Continuous Compliance. With the Garland Group there are no scurrying compliance officers or massive reports scattered everywhere. And though we may not lessen the glare of the examiners, we make you continuously compliant.

### The Garland Group enables Financial Institutions to:

- **Instill a Continuous Compliance Culture:** Facilitate your achievement of Continuous Compliance with the FFIEC and other regulations. We promote a constantly effective resolution program with prioritized follow-up assessments using identified Risk levels.
- **Increase efficiency:** Our solutions result in an increasingly higher overall compliance rating with lower risk exposure throughout your institution. The ongoing effect is a decreasing need for time and labor resources invested in compliance.
- **Achieve a Quick Return on Investment (ROI):** Reduce the costs of many of your security compliance initiatives by lessening manpower and time. We eliminate error prone, repetitive, and ineffective IT audits and risk analysis, increase accuracy, and empower employees who can now redirect energies to other projects.

### Our Vision

The Garland Group's vision is for companies of all sizes to become Continuously Compliant. We recognize the power of quality, and collaboration to foster innovation, connect people, and improve business processes. Our primary product, RiskKey, leverages several man years of experience throughout our rich heritage in the financial services industry. The Garland Group has an unbeatable reputation and commitment to quality, and collaboration. Today, we stand as one of the leading companies focused on Continuous Compliance.